



# ENGINEERED SOLUTIONS

## VIRGINIA TERRITORY

### SERVING THE INDUSTRY SINCE 1959

---

---

**ALCAD**  
(Also DC/DE/MD)  
[www.alcad.com](http://www.alcad.com)

*Ni-Cad Batteries, Racks and Accessories*

**C&D TECHNOLOGIES, INC.**  
(Also DC/DE/MD)  
[www.cdpowercom.com](http://www.cdpowercom.com)

*Flooded and Valve-Regulated Lead Acid Batteries; Seismic Battery Racks*

**CHARLES INDUSTRIES, LTD**  
[www.charlesindustries.com](http://www.charlesindustries.com)

*Fiber Optic Infrastructure Solutions including High Quality Products for FTTSUB, FTTx and Smart Grid*

**DC TECHNOLOGY**  
(Also DC/DE/MD)  
[www.dctechno.com](http://www.dctechno.com)

*Battery Testing, Installation and Replacements*

**ESL POWER SYSTEMS**  
(Also DE/MD/Eastern PA)  
[www.eslpwr.com](http://www.eslpwr.com)

*Emergency Power Connection Equipment consisting of Manual Transfer Switches (StormSwitch™), Load Bank/ Multiple Connections (TripleSwitch™), Theatrical Switchboards (ShowSwitch™), Docking Stations (TempTep™) and Tap Boxes (OutTap™)*

**MITSUBISHI ELECTRIC POWER  
PRODUCTS, INC. (MEPPI)**  
[www.mitsubishicritical.com](http://www.mitsubishicritical.com)

*Uninterruptible Power Supply (UPS) Systems for Mission Critical Applications*

**OMICRON**  
(Also DC/DE/MD)  
[www.omicronenergy.com](http://www.omicronenergy.com)

*Test and Calibration Equipment for Protection Relays and Transducers;  
Test Sets and Monitoring Solutions for Power Transformers, Circuit Breakers,  
Instrument Transformers, Rotating Machines, HV Cable and Transmission Systems*

**PHOENIX BROADBAND**  
(Also DC/DE/MD/WV)  
[www.old.phoenixbroadband.com](http://www.old.phoenixbroadband.com)

*Battery Monitoring Device*

**POST GLOVER LIFELINK**  
[www.pgllifelink.com](http://www.pgllifelink.com)

*Complete Line of Patient Safety Equipment including Isolated  
Power Panels, Isolation Monitors Aluminum Surface Mount Raceway Systems and Lab  
Power System Products*

**RICHARDS MANUFACTURING CO.**  
[www.richards-mfg.com](http://www.richards-mfg.com)

*Design, Test and Manufacture of Loadbreak and Deadbreak Pre-Molded Items  
for Installation on Underground Distribution Systems between 5kV and 35kV*

**RUSSELECTRIC, INC.**  
(Also DC/MD)  
[www.russelectric.com](http://www.russelectric.com)

*Automatic Transfer Switches, By-Pass Isolation Switches,  
Generator Control Switchgear and Rotary UPS Systems*

**SAFT BATTERIES**  
(Also DC/DE/MD)  
[www.saftbatteries.com](http://www.saftbatteries.com)

*Ni-Cad Batteries, Racks and Accessories*